

Former Coutts bankers set up Mayfair wealth practice

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Two private bankers have started their own wealth management business, which claims to embrace “the traditional values of private banking whilst harnessing the latest developments in finance and technology”.

Mayfair-based Keystone Capital has been set up by Samik Mukherjee and David McLellan.

Mr Mukherjee most recently worked as a senior private banker at Kleinwort Hambros for seven years, prior to which he was at Coutts for 13 years.



David McLellan

Mr McLellan comes from the UHNW team at Deutsche Bank Wealth Management. He was also at Coutts, between 2000 and 2015, and spent his early career as a private client officer at HSBC.

Keystone, according to its website, offers investment management, wealth planning, and mortgage broking.

“Keystone Capital promises to do all the hard work of cutting through the noise to find the most appropriate solutions for its clients, so they can get on with enjoying their wealth,” the pair said in a press release.



Samik Mukherjee

“Between them [the founders] have four decades of experience working with some of the most prestigious private banks and bring with them not just the knowledge, skill set and network of contacts needed to run a successful wealth advisory business but also a deeply embedded culture of putting clients at the very heart of all decisions.”

The founders are also the business’s sole shareholders, and said the industry was “increasingly under pressure to focus on cost efficiencies and shareholder value, often at the expense of a bespoke service”.